



Info session: Preparing for IHI call 9

10.10.2024 • online

Agenda

- **Welcome and introduction**
Catherine Brett, External Relations Manager, IHI
- **IHI call 9 – a preview**
Nathalie Seigneuret, Senior Scientific Project Manager, IHI
- **How to get the most out of the brokerage platform and event**
Nassima Amerkad, Events Officer, IHI
- **Questions and answers**
→ Use the Q&A function

Before we start...

- We are recording this webinar and it will be published on the IHI website and YouTube channel.
- We will also publish the presentation slides.

All information regarding future IHI call topics is indicative and subject to change. Final information about future IHI calls is communicated after approval by the IHI Governing Board.

Call 9 timeline

Today: Preliminary info on the call, guidance on networking and sharing proposals

Mid Oct: Publication of the draft call text on our [website](#)

12-13 Nov: Face-to-face [brokerage event](#) in Brussels and (on **14 Nov**) online

Early 2025:

- **Official launch of the call**
- **Online info sessions** on details of the call, IHI rules and procedures, financial aspects of the proposal

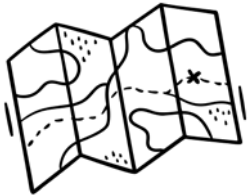
*The brokerage platform will remain **open** for registration and networking until the call deadline.*

IHI call 9 – piloting a novel, applicant-driven approach

Let's go on an IHI journey...



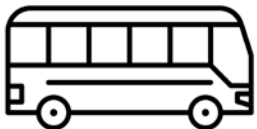
You are in the driving seat



You have a map – the IHI [Strategic Research and Innovation Agenda \(SRIA\)](#)



Think big and be ambitious



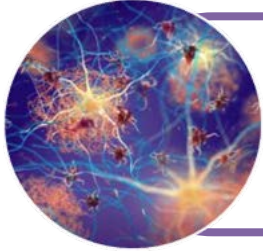
This isn't a solo trip! You need to find travel companions – from public and private sectors



IHI call 9 – a preview

Nathalie Seigneuret – Senior Scientific Project Manager, IHI

IHI aims to...



Deliver safe, effective health innovations that cover the entire spectrum of care, particularly in areas where there is an unmet public health need



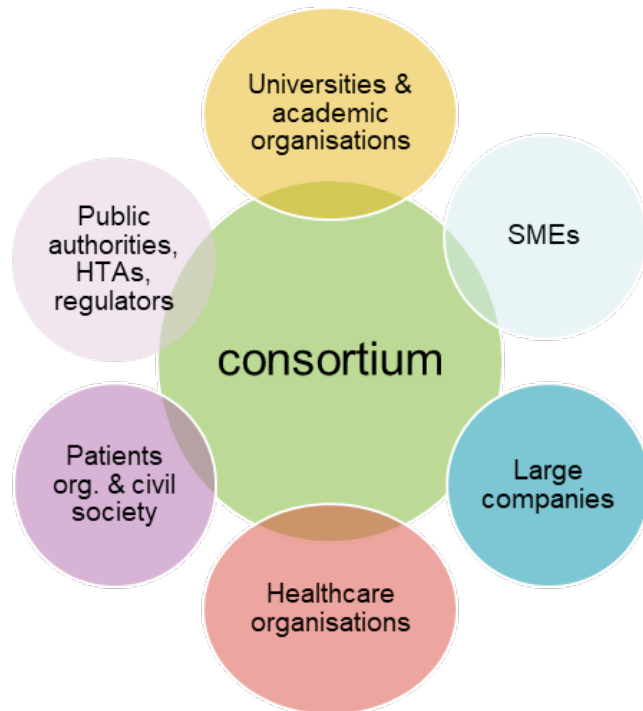
Turn health research and innovations into **real benefits for patients and society**



Make Europe's health industries **globally competitive**

IHI public-private partnership

Between the **European Union** represented by the European Commission and **Healthcare industry associations**



Every IHI project is formed by a **collaborative public-private partnership** consortium reflecting the integrative and cross-sectoral nature of the partnership



- # Introducing call 9

Boosting innovation for a competitive European health ecosystem through a novel, applicant-driven approach

Why are we piloting an ‘applicant-driven’ approach?

- Create additional research opportunities and harness new science and technologies through a broad scope.
- Be attractive to innovative proposals and to a range of new stakeholders including smaller players, private members that might be not already involved in IHI activities.
- Provide opportunities for new cross sectoral collaborations in line with IHI’s general and specific objectives.
- Enhance openness and co-creation of research ideas to projects.

IHI call 9 - Overall objective

Boosting innovation for a competitive European health ecosystem

Overall objective

To fund pre-competitive research and innovation actions that are in line with the general objectives of IHI and address at least one of IHI specific objectives as set out in the IHI Strategic Research and Innovation Agenda (SRIA)

IHI call 9 - Topics

Five topics (T), each focusing on one of the five IHI JU Specific Objectives (SOs)

- T1 (SO1): contribute towards a better understanding of the determinants of health and priority disease areas;
- T2 (SO2): integrate fragmented health research & innovation efforts bringing together health industry sectors and other stakeholders, focusing on unmet public health needs, to enable the development of tools, data, platforms, technologies & processes for improved prediction, prevention, interception, diagnosis, treatment and management of diseases, meeting the needs of end-users;
- T3 (SO3): demonstrate the feasibility of people-centred, integrated healthcare solutions;
- T4 (SO4): exploit the full potential of digitalisation and data exchange in healthcare;
- T5 (SO5): enable the development of new and improved evaluation methodologies and models for a comprehensive assessment of the added value of innovative and integrated healthcare solutions.

IHI call 9 - Topics

For each topic:

- Activities may cover the whole health innovation chain– from discovery to implementation - considering also the different innovation cycles of pharmaceutical & medical technology industries e.g.
 - discovery of new molecules, mechanisms of action, processes, technologies;
 - development of methodologies for assessment of safety, health outcomes or health-economic evaluation;
 - standardisation activities;
 - contribution to regulatory science;
 - pilots/proofs of feasibility including in-silico trials.
- Proposals that aim to demonstrate the feasibility and/or scalability of integrating solutions into national or regional healthcare systems and/or of innovations are welcomed.



Research should remain at the pre-competitive level.

About the SRIA

For each **Specific Objective**, the SRIA explains in detail:

14 THE INNOVATIVE HEALTH INITIATIVE JOINT UNDERTAKING

POTENTIAL OUTPUTS:

- Methodologies and standards for the combination of technologies into integrated healthcare solutions to address pathologies or health impairments for an individual patient.
- Improved medical imaging and image analysis tools to facilitate diagnosis and treatment choice.
- Novel methods and tools to improve the design, the conduct and the analysis of clinical trials/investigations of innovative health technologies and their combinations.
- Novel methods and tools to improve post-marketing surveillance of innovative health technologies and their combinations.
- Novel methods and tools including observational and interventional clinical study design as well as analysis methods to evaluate the safety and clinical benefit of integrated healthcare solutions along the healthcare pathway.

- Development of interoperable solutions to detect variations in patient status in a home care environment.
- Innovations in manufacturing, exploring new decentralised, automated or semi-automated technologies or processes such as 3D-bioprinting and mRNA platforms.
- Recognised contribution towards the European Green Deal for healthcare systems and improved competitive position within sustainable technologies and products.

EXPECTED IMPACTS:

- Breaking down fragmentation between various disciplines of medicine and technological areas in order to conceive and develop technologically and socially innovative people-centred, integrated healthcare solutions that can seamlessly be introduced in healthcare systems.
- Fostering development of safe and effective innovative health technologies and their combinations thanks to new and harmonised approaches to data generation.
- Better and faster integration of future products, services and tools along the healthcare pathway (including health promotion and disease prevention) responding to patients' specific needs and leading to improved health outcomes and patient well-being.
- Patients and industry benefit from innovative manufacturing processes such as 3D printing, on-demand small-scale GMP synthesis, on-site portable production systems etc.
- Green transition enabled across all aspects of healthcare, both in the delivery of healthcare to patients, and in the technologies and products that emerge from competitive European industry.



- the current challenges
- how IHI could address them
- suggests potential outputs for IHI projects
- describes the medium to long-term impacts

Read it here: ihi.europa.eu/about-ihl/research-and-innovation-agenda

IHI call 9 - Scope for each topic

Address directly the challenge(s) and scope of the relevant IHI Specific Objective

Points also to be considered:

- a) **Address an unmet public health need** based on at least one of the below:
 - high burden of disease for patients and/or society
 - high economic impact of the disease for patients and society;
 - transformational nature of the potential results on innovation processes
- b) **Demonstrate the ability to translate research into innovative solutions** that can be integrated/implemented into the healthcare ecosystem and/or in industrial processes.

When applicable, relevant aspects of **patient-centricity** to be considered

IHI call 9 - Expected outcomes for each topic

- Outcomes to be defined by the applicants, ensuring that they contribute to at least one of IHI JU's potential outputs linked to the relevant Specific Objective as set out in the [IHI SRIA](#)
- Address public health needs and support the development of future health innovations that are safe, people-centred, effective, cost-effective and affordable for patients and for health care systems
- May cover the entire spectrum of care and be health technologies centred around disease areas and/or key themes such as prevention, personalised medicine, and chronic disease management. They may also include solutions for key enablers such as digital / artificial intelligence (AI) /data, regulatory science and implementation science

IHI call 9 - Expected impacts

- Contribute to one or more IHI JU's expected impacts linked to Specific Objective selected as set out in the IHI JU SRIA.
- Contribute to strengthening the competitiveness of the EU's health industry
- Contribute to relevant EU programmes, initiatives and policies

IHI call 9 - Additional considerations

- Proposals can only be submitted under one topic, so applicants must carefully consider which Specific Objective is the most relevant to the primary focus of their proposal and submit it only under the corresponding topic.
- Applicants must clearly justify the alignment of the objectives of their proposed work with the SO selected.
- Considering the complementary nature of the IHI Specific Objectives, proposals may also cover aspects related to other Specific Objective(s). If so, applicants should also highlight this in their proposal.

What should you think about?

To be good fit to IHI, your proposal should be:

- Precompetitive
- Contribute directly to IHI's objectives and address specific objectives
- Address an unmet public health need
- Cross sectoral
- Public – private in nature, leveraging contributions from:
 - industries part of the IHI industry associations (EFPIA –including Vaccine Europe-, COCIR, MedTechEurope and EuropaBio)
 - EU public funding – Horizon Europe
 - if relevant, also from Contributing Partners (approved by Governing Board)
- Innovative and ambitious and will deliver clearly-described impacts on society, the economy and science



A standard, single-stage IHI call

You need to build / join a public-private partnership

*For details, read our [Guide for Applicants](#) and watch out for our **dedicated info session in January!***

Funding

Half (**minimum 45%**) of the project's costs must come via contributions from IHI industry members and (if relevant) contributing partners.

Consortium size

At least **1** organisation established in an EU Member State + **2** organisations established in the EU or a country associated to Horizon Europe.



Brokerage Platform

Nassima Amerkad – Events Officer, IHI

Showcase your expertise

Create a strong personal profile on the platform and display a poster at the brokerage event.

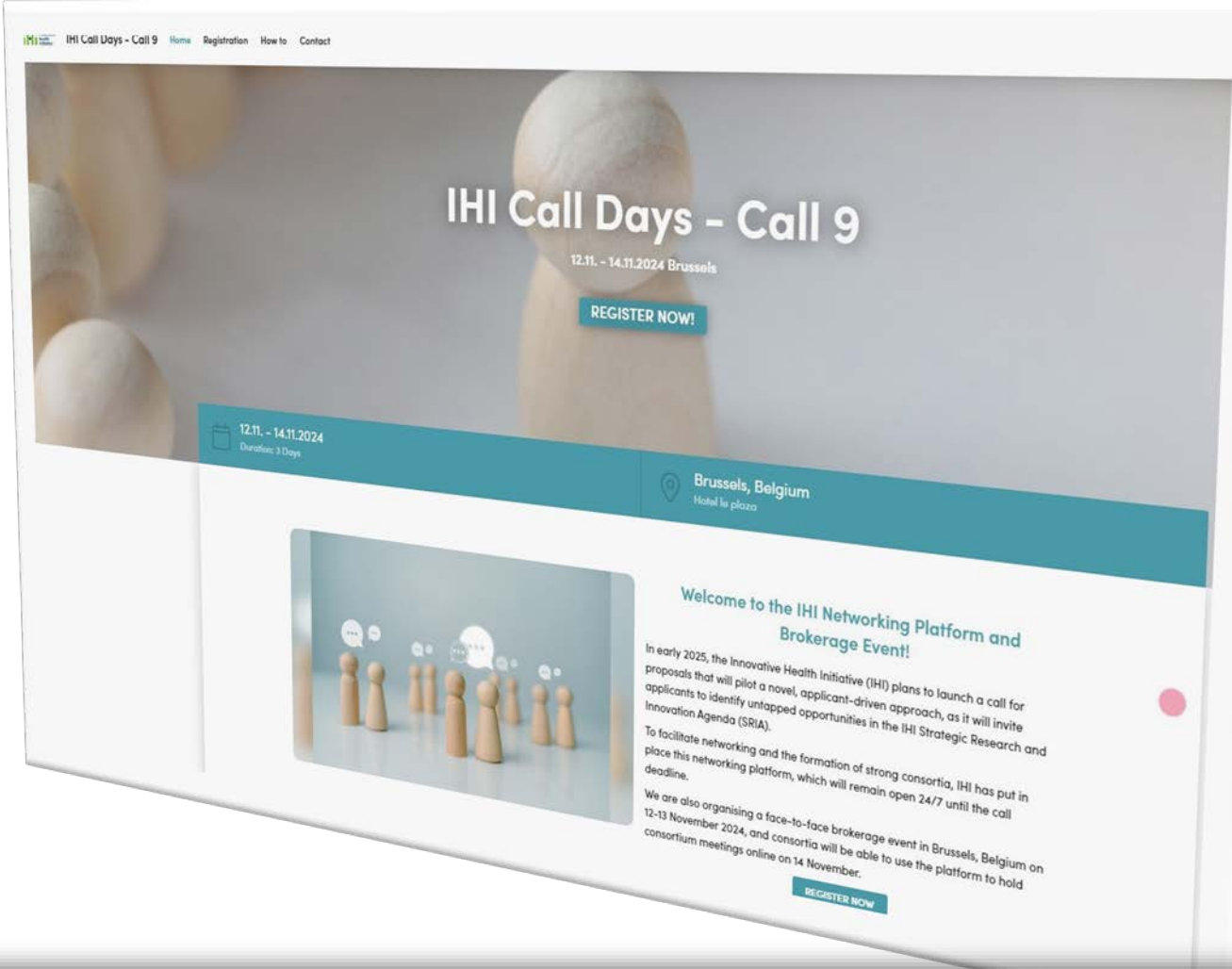
Share your proposal and start building a consortium

Publish your proposal via the platform's proposal sharing tool and present it via a pitch at the brokerage event.

Find potential project partners

Use the platform to find and message potential partners, and network with other stakeholders in person at the brokerage event.

<https://ihicalldays2024.converve.io/>



Nassima Amerkad
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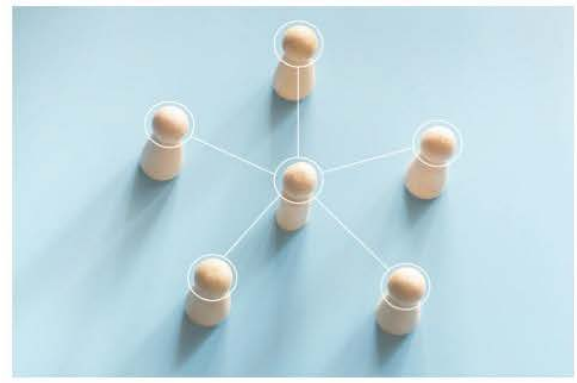
Hello Nassima Amerkad

Your personal homepage

[DOWNLOAD YOUR SCHEDULE \(PDF\)](#)

0% Activity

Share your project proposal



Got a proposal for an IHI project that fits with our call? Share it with other stakeholders and start building your consortium via our proposal sharing tool! Click [here](#) for advice on what makes a good proposal.

[SUBMIT YOUR PROPOSAL](#)

Present your project proposal at the Brokerage Event



To facilitate the formation of strong consortia, we encourage anyone with a proposal for an IHI project to present their proposal during a five-minute 'pitch' presentation during the brokerage event.

[FIND OUT MORE](#)

Showcase your organisation with a poster at the Brokerage Event



Join our info session on the call and networking opportunities



Get the most out of the Brokerage Event

The Brokerage Event on 12-14 November has been designed to facilitate networking and the formation of consortia for IHI's next calls for proposals. Find out about the different features of the event here!



Discover project proposals during the pitching sessions

Our pitching sessions will spotlight people who have a project proposal and are looking for partners for a consortium to turn their idea into a reality. If you want to present a pitch yourself, the details are [here!](#)

Meet potential partners by the posters

Posters displayed throughout the catering areas will showcase organisations that are keen to get involved in the IHI projects of the future. If you want your organisation to be involved, the details are [here!](#)

Non-stop networking

With plenty of agenda slots dedicated to networking time, and refreshments on hand throughout the event, you can hold informal, one-on-one meetings with new contacts at any time during the event.

Dedicated meeting rooms for fledgling consortia

If you have started to build a consortium and want a private space for a longer meeting, we've got you covered! Our venue has six small meeting rooms that you will be able to book on site for blocks of 55 minutes.

Ask the experts

To maximise the time for networking, our Brokerage Event does not include info sessions at all. However, because we know questions might come up during your meetings, we will run 'ask the experts' Q&A sessions at the end of both days.

14 November - dedicated to online networking

On 14 November, we will move the event online and open up virtual lounges so that new consortia can keep working and bring in people who were not able to attend the face-to-face event.



Nassima Amerkad

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Enter / Edit Proposal

Identification

Proposal acronym*

Put n.a. if you do not have an acronym yet

Title of proposal*

Please indicate which IHI specific objective(s) (SO), as described in the [IHI Strategic Research and Innovation Agenda](#), your proposal addresses:

Please select only the most relevant specific objective(s) that match your proposal. Multiple choice is possible.*

- SO1: contribute towards a better understanding of the determinants of health and priority disease areas
- SO2: integrate fragmented health research and innovation efforts bringing together health industry sectors and other stakeholders, focussing on unmet public health needs, to enable the development of tools, data, platforms, technologies and processes for improved prediction, prevention, interception, diagnosis, treatment and management of diseases, meeting the needs of end-users
- SO3: demonstrate the feasibility of people-centred, integrated health care solutions
- SO4: exploit the full potential of digitalisation and data exchange in health care
- SO5: enable the development of new and improved evaluation methodologies and models for a comprehensive assessment of the added value of innovative and integrated health care solutions

Please select the keywords that are most relevant to your proposal:

Multiple choice is possible*

COMMUNICABLE DISEASES

NON-COMMUNICABLE DISEASES

CARDIOVASCULAR DISEASES

IMMUNE SYSTEM DISEASES

INFECTIOUS DISEASES

METABOLIC DISEASES

NEURODEGENERATIVE DISEASES

ONCOLOGY

RARE DISEASES

MENTAL HEALTH

PAEDIATRIC

PREDICTION

PREVENTION

DETECTION

DIAGNOSIS

INTERCEPTION

TREATMENT

DISEASE MANAGEMENT

DIGITAL HEALTH

HEALTH TECHNOLOGY

0% completed

Do you want to present this proposal at the brokerage event on 12-13 November?*

YES

NO

Do you want this proposal to be visible on the platform?*

HIDDEN

VISIBLE

Scope

Challenges your proposal addresses*

Describe concisely how your project proposal will address the challenge(s) of the IHI JU's specific objective of your choice (as described in the IHI Strategic Research and Innovation Agenda)
o What problem(s) are you trying to solve?
o Which unmet public health need are you addressing?

Short description of the proposal*

Why is your proposal a good fit for IHI?*

IHI aims to fund large-scale projects focusing on health innovation. Explain:
o Where do you see the contribution of industry in your proposal? Why do you require different health industry sectors (e.g. pharma, vaccines, biotech, medical devices, in vitro diagnostics, radiotherapy, medical imaging health ICT)?
o Why does your project proposal require collaboration between private (industry) and public partners (e.g. academia, healthcare practitioners, patients, regulators)?

What results/outcomes and impacts do you expect your proposal to deliver?*

Your consortium

Are you part of a consortium?*

YES

NO

Expertise and resources. Describe the expertise and resources you already have*

Expertise and resources. Describe the expertise and resources you are looking for*

SAVE CHANGES

Nassima Amerkad
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Company Profile

Institute for Biomedical Engineering, Rostock University Medical Center

The Institute for Biomedical Engineering (IBMT) at Rostock University Medical Center performs research in the area of biomaterials and implant technology. We are looking for partners and consortia to participate in innovative research projects. We design and prototype novel implantable medical devices, implant-based coatings for local drug delivery, as well as functionalized biomaterials. We run a GLP-certified lab for preclinical (in vitro, in vivo) biocompatibility testing and combination product analytics (drug release, stability, degradation).

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Handheld eyecare screening tool for doctors and patients [Proposal submitted.](#)

Team members: Niels Grabow

[ADD NEW PROPOSAL PROFILE](#)

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Select filter

Type Specific Objectives Keywords

Nassima Amerkad

4 profile(s)

Select filter

Type Specific Objectives Keywords

Sort by Organisation Narr

Franczyza
Biomax FMS Sp.z.o.o
Krzysztof PULASKI

emovocare
Robotic hand exoskeleton for continuum of care
Emovo Care SA
Luca Randazzo

Handheld eyecare screening tool for doctors and patients
Institute for Biomedical Engineering, Rostock University Medical Center
Niels Grabow

Advancing Personalized Therapies for Metastatic Colorectal Cancer through
Middle East Technical University
Ahmet Acar

Proposal(s)

Handheld eyecare screening tool for doctors and patients

Proposal acronym PRIS

Most relevant specific IRI objective(s) that match your proposal

- SO1: contribute towards a better understanding of the determinants of health and priority disease areas
- SO2: integrate translational health research and innovation efforts bringing together health industry sectors and other stakeholders, focusing on unmet public health needs, to enable the development of tools, data, platforms, technologies and processes for improved prediction, prevention, intervention, diagnosis, treatment and management of diseases, meeting the needs of end-users
- SO3: demonstrate the feasibility of people-centred, integrated health care solutions
- SO4: exploit the full potential of digitalisation and data exchange in health care
- SO5: enable the development of new and improved evaluation methodologies and enable for a comprehensive assessment of the added value of innovative and integrated health care solutions

Keywords that are most relevant to my proposal:

Non-communicable diseases Cardiovascular diseases Diagnosis Health technology

Member of an IRI industry partner?

Not applicable

Challenges our proposal addresses

Our PRIS method enables fast, simple and inexpensive eye screening that makes disease-related changes in the retinal vessels visible to patients. It can help to start necessary therapies in good time. We have developed the PRIS tool for this purpose. An assistive PRIS app shall help patients to carry out a reliable self-diagnosis and document the progression of their disease.

Short description of the proposal

The project delivers a medical device in combination with a digital health solution for eyecare of diabetes patients and beyond.

Why our proposal is a good fit for IRI

The PRIS method is based on a fascinating optical phenomenon that allows users to perceive a stable shadow image of their own retinal vessels. In order to achieve our goals and establish our PRIS method, we are expanding our network for close cooperation with professional associations, patient representatives, scientifically working medical practices and clinics, research institutions, health insurance companies and businesses.

What results/outcomes and impacts we expect our proposal to deliver

The project delivers a medical device in combination with a digital health solution for eyecare of diabetes patients and beyond.

Are we part of a consortium

No



Prepare your pitch

To facilitate the formation of strong consortia, we encourage anyone with a proposal for an IHI project to present their proposal during a five-minute 'pitch' presentation during the brokerage event.



Note that pitchers must present on-site in Brussels – it will not be possible to deliver a pitch remotely. However, the pitches will be broadcast online and the recordings will be published here and on the IHI website.

This page sets out the rules for pitchers as well as guidelines to assist you in preparing your pitch. Please review the information presented here carefully. If you have any questions, do not hesitate to contact us.

Additionally, you have the option to profile your organisation via a poster.

1- Preparing your pitch

Check your proposal is a good fit for IHI – Proposals submitted for pitching will be reviewed by the IHI Programme Office to check they are aligned with IHI's objectives as set out in the legislation creating IHI and the Scientific Research and Innovation Agenda. If your project proposal is out of scope, you will not be given a slot to pitch at the event.

Publish your proposal via the brokerage platform's proposal sharing tool by 28 October. We will only accept pitches from people whose proposals are also published via the platform.

Prepare your slides using the official template – Its use is mandatory and slides submitted using other templates will not be accepted.

[DOWNLOAD THE TEMPLATE](#)

E-mail your slides to events@ihi.europa.eu by 28 October

When preparing your slides, bear in mind the following points:

- Each pitch is allocated 5 minutes. To ensure we stick to the agenda, this time limit will be strictly enforced. We advise you to practice your pitch to be sure you use the time well and don't run out of time on the day.
- The PowerPoint template includes clear instructions on what information should be presented – follow them.
- The best pitches focus on the project proposal, and don't waste precious time on lengthy introductions to the organisations behind them.
- Keep in mind that IHI call 9's scope covers the entire IHI [Strategic Research and Innovation Agenda](#) (SRIA).
- As the pitches are short, keep things high level – you can go into more detail in the proposal you submit via the proposal sharing portal, and in conversations with other attendees.
- Think of this as a sales pitch, so present your proposal with enthusiasm and conviction.

Want to pitch? Here's some key info



We will only accept pitches from people whose proposals are also published via the platform.



The use of the template is mandatory and slides using other templates will not be accepted.



Email your slides to events@ihi.europa.eu by **28 October**.



We will inform you if you have been selected by **31 October**.



Showcase your organisation's expertise at the Brokerage Event

Organisations who want to showcase their potential as a project partner at the brokerage event can do so via a poster. Posters will be displayed throughout the catering areas.



If you would like to take advantage of this opportunity, send a pdf of your poster to EVENTS@IHLEUROPA.EU by 28 October. As the number of poster stands is limited, space will be allocated on a first-come, first served basis.

We will confirm your spot in the poster area from 31 October.

1- Preparing your poster

To avoid unnecessary printing, we welcome the re-use of posters designed for other events if the information presented matches what you would like to display at the IHI brokerage event.

The only limitation is that your poster must fit on our stands and be in portrait format - maximum size A0, minimum size A1.

If you do not have a poster that fits the event, you are of course welcome to design and print a new one. The layout is up to you. However, we recommend you highlight any expertise and resources your organisation has that are relevant to IHI, and your experience of participating in other large-scale collaborative projects. You should also include your contact details, website and social media.

Whether you re-use an old poster or design a new one, you are responsible for the logistics and costs of printing the poster and bringing it to Brussels for the event.

2- On the day

When you arrive at the event, you should tell the staff at the registration desk that you have a poster. They will direct you to your stand.

IHI will provide materials to stick your poster to the stand.

3- After the event

You are responsible for taking your poster down and taking it home. Any posters still on display 30 minutes after the event has finished will be put in the paper recycling bin.

Travel grants

The  project partners have launched a travel grants programme to support participation of applicants from Widening Countries to Pillar II clusters and European partnerships brokerage events organised on-site.



The aim is to establish working contacts between coordinators looking for new partners and to increase the uptake in Horizon Europe proposal submissions. You can receive up to 1,000 EUR to cover the costs of your travel and accommodation to come to our brokerage event.

The project partners from the following countries have implemented the programme (as of 30 July 2024):

- Armenia
- Bulgaria
- Croatia
- Cyprus
- Czechia
- Estonia
- Georgia
- Greece
- Hungary
- Latvia
- Lithuania
- Macedonia - For more information please contact Prof. Vlatko Sheshov: vlatko@pluto.iziis.ukim.edu.mk
- Moldova
- Montenegro
- Poland
- Romania
- Serbia
- Slovakia
- Spain – Canary Islands
- Tunisia
- Türkiye

You can find more information on the [NCP_WIDERA.NET](https://www.ncp-widera.net) website.

Messages






You have not sent or received any messages.

 COMPOSE MESSAGE

Contacts

Contacts in your profile are generated once you have *requested* or *arranged meetings* with other participants.

Conclusion

-  Platform available 24/7 until the call deadline.
-  The brokerage event will be broadcast for online attendees.
-  Pitchers need to send their slides by **28 October**.
-  People who want to have a poster need to inform us by **28 October**
– ‘first come, first served’.
-  Use the tool to share project proposals, create consortia but also to create networking opportunities.



Thank you for your attention

For any questions, please contact us at:
events@ihi.europa.eu

ihi.europa.eu



5 steps to success!

1. **Study** the IHI Strategic Research & Innovation Agenda
2. **Get informed** – stay up-to-date on the call
3. **Showcase your expertise** on our online brokerage platform
4. **Get networking** online and at our brokerage event on 12-13 November
5. **Share your project proposal** on our platform and via a pitch at the brokerage event





Questions and answers

→ Use the Q&A function